

For immediate release:

BC Homes Sales Carry Momentum into 2020

BCREA 2019 Fourth Quarter Housing Forecast

Vancouver, BC - November 6, 2019. The British Columbia Real Estate Association (BCREA) released its 2019 Fourth Quarter Housing Forecast today.

Multiple Listing Service® (MLS®) residential sales in the province are forecast to decline 1.8 per cent to about 77,100 units this year, after recording 78,505 residential sales in 2018. MLS® residential sales are forecast to increase 10.9 per cent to 85,500 units in 2020, just below the 10-year average for MLS® residential sales of 85,800 units.

"After a slow start to 2019, MLS® home sales in BC have embarked on a sustained upward trend since the spring," said Brendon Ogmundson, BCREA Chief Economist. "The dampening effects of federal mortgage rules mean that



rather than a return to the heights of recent years, home sales are simply returning to trend after sustaining a significant shock."

As demand normalizes, the accumulation of resale inventory has reversed course in many markets around BC. We anticipate that this trend will continue in 2020, with sales and listings finding balance. For most markets, this will mean price growth that is in-line with inflation, though for some supply-constrained areas we are forecasting strong price growth. We anticipate that the MLS® average price will decline 2 per cent in 2019 before rising modestly by 3.6 per cent to \$723,000 in 2020.

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To view the full BCREA Housing Forecast, click here.

For more information, please contact:

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Housing Forecast Table - Q4 2019

		Unit Sales			Average MLS® Price (\$)		
Board Area	2018	2019F	2020F	2018	2019F	2020F	
Victoria	6,770	6,925	7,260	700,630	673,000	680,000	
	-20%	2.3%	4.8%	7.3%	-3.9%	1%	
Vancouver Island	8,391	7,550	8,000	465,124	485,700	505,400	
	-16%	-10%	6%	7.9%	4.4%	4.1%	
Powell River	363	315	330	360,998	355,000	358,400	
	-13%	-13.2%	4.8%	13.2%	-1.7%	1%	
Greater Vancouver	25,051	25,460	30,100	1,048,435	985,000	995,000	
	-32%	1.6%	18.2%	1.6%	-6.1%	1%	
Fraser Valley	14,837	14,640	16,460	747,725	718,600	738,500	
	-31%	-1.3%	12.4%	6.5%	-3.9%	2.8%	
Chilliwack and District	2,829	2,760	2,900	516,843	530,000	536,000	
	-29%	-2.4%	5.1%	11.2%	2.5%	1.1%	
Kamloops and District	2,984	2,900	3,050	390,668	418,000	422,000	
	-11%	-2.8%	5.2%	7%	7%	1%	
Okanagan Mainline	7,559	7,300	7,600	521,206	531,500	540,000	
	-18%	-3.4%	4.1%	5.5%	2%	1.6%	
	1,885	1,710	1,800	418,422	430,000	437,800	
South Okanagan*	-22%	-9.3%	5.3%	4.6%	2.8%	1.8%	
Northern Lights	379	340	400	252,060	255,600	260,000	
	-12%	-10.3%	17.6%	1.7%	1.4%	1.7%	
Kootenay	3,065	2,900	3,000	321,123	345,000	355,000	
	-6%	-5.4%	3.4%	4.6%	7.4%	2.9%	
BC Northern	4,404	4,300	4,600	295,427	310,000	335,000	
	2.6%	-2.4%	7%	7.8%	4.9%	8.1%	
BC Total	78,517	77,100	85,500	711,601	698,000	723,000	
	-24%	-1.8%	10.9%	0.4%	-1.9%	3.6%	

^{*}NOTE: The Northern Lights Real Estate Board (NLREB) amalgamated with the South Okanagan Real Estate Board (SOREB) on January 1, 2011. Data for SOREB in these tables includes transaction data from the former NLREB.

The <u>British Columbia Real Estate Association</u> (BCREA) is the professional association for about 23,000 REALTORS® in BC, focusing on provincial issues that impact real estate. Working with the province's 11 real estate boards, BCREA provides continuing professional education, advocacy, economic research and standard forms to help REALTORS® provide value for their clients.

To demonstrate the profession's commitment to improving Quality of Life in BC communities, BCREA supports policies that help ensure economic vitality, provide housing opportunities, preserve the environment, protect property owners and build better communities with good schools and safe neighbourhoods.

For detailed statistical information, contact your <u>local real estate board</u>. MLS[®] is a cooperative marketing system used only by Canada's real estate boards to ensure maximum exposure of properties listed for sale.

^{*}Excluding Northern Lights